## OUR INVESTOR RELATIONS

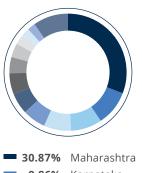


## **Collaborating Towards Sustainable Growth**

At Brookfield India REIT, we are strategically focused on capitalizing on existing and emerging market opportunities to enable long-term value creation. We remain engaged with our unitholders to follow a collaborative approach for harnessing the opportunity matrix. We have in place a robust engagement process to nurture our relationships with our unitholders. This process helps us in identifying the concerns and expectations of our unitholders and responding to the same through multiple methods of engagement.

| KEY EXPECTATIONS                                | METHOD OF ENGAGEMENT                         | FOCUS AREA                                  |
|---|--|---|
| Consistent return on investments                | Quarterly earning calls                      | Financial performance                       |
| Long-term viability and sustainable growth      | Periodic one-on-one and group meetings       | Asset performance                           |
| Wealth creation                                 | Half yearly reports/annual reports           | Risk management                             |
| Timely disclosures, transparency and compliance | Annual unitholders' meeting<br>Media updates | Environment, Social and<br>Governance (ESG) |
|   | Website                                      |   |

## **State-wise Concentration of** Unitholders (in %)



- 9.86% Karnataka
- 8.53% Delhi
- 7.57% Tamil Nadu
- 6.32% Andhra Pradesh
- 5.90% Uttar Pradesh
- 5.77% Gujarat
- 4.37% Haryana
- 4.13% West Bengal
- **2.72%** Rajasthan
- 2.24% Kerala
- 2.16% Madhya Pradesh
- 9.56% Rest of India

## **Unitholding Distribution** as on March 31, 2022

