## OUR INVESTOR RELATIONS

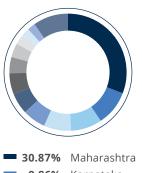


## **Collaborating Towards Sustainable Growth**

At Brookfield India REIT, we are strategically focused on capitalizing on existing and emerging market opportunities to enable long-term value creation. We remain engaged with our unitholders to follow a collaborative approach for harnessing the opportunity matrix. We have in place a robust engagement process to nurture our relationships with our unitholders. This process helps us in identifying the concerns and expectations of our unitholders and responding to the same through multiple methods of engagement.

KEY EXPECTATIONS	METHOD OF ENGAGEMENT	FOCUS AREA
Consistent return on investments	Quarterly earning calls	Financial performance
Long-term viability and sustainable growth	Periodic one-on-one and group meetings	Asset performance
Wealth creation	Half yearly reports/annual reports	Risk management
Timely disclosures, transparency and compliance	Annual unitholders' meeting Media updates	Environment, Social and Governance (ESG)
	Website	

## **State-wise Concentration of** Unitholders (in %)



- 9.86% Karnataka
- 8.53% Delhi
- 7.57% Tamil Nadu
- 6.32% Andhra Pradesh
- 5.90% Uttar Pradesh
- 5.77% Gujarat
- 4.37% Haryana
- 4.13% West Bengal
- **2.72%** Rajasthan
- 2.24% Kerala
- 2.16% Madhya Pradesh
- 9.56% Rest of India

## **Unitholding Distribution** as on March 31, 2022

