August 14, 2023

BSE Limited The Corporate Relations Department, 25th Floor, P J Towers, Dalal Street Fort, Mumbai – 400 001 SCRIP CODE: 543261 SCRIP ID: BIRET National Stock Exchange of India Limited The Corporate Relations Department

Exchange Plaza, 5th Floor, Plot no. C/1, G Block Bandra-Kurla Complex, Bandra(E), Mumbai – 400 051 SYMBOL: BIRET

Subject: Outcome of meeting of Board of Directors held on Monday, August 14, 2023 – Press release and investor presentation

Dear Sir/Madam,

In continuation to our letter dated August 14, 2023 with respect to the outcome of board meeting for considering financial results for the quarter ended June 30, 2023, please find enclosed:

- 1. Copy of the press release as Appendix I.
- 2. Copy of the investor presentation as Appendix II.

The documents referred above are also uploaded on our website at: <u>https://www.brookfieldindiareit.in/financial-updates/#results</u>

Please take the above information on record.

Thanking You. Yours Faithfully,

For Brookprop Management Services Private Limited (as a manager of Brookfield India Real Estate Trust)

Saurabh Jain

Company Secretary and Compliance Officer

CC: Axis Trustee Services Limited Axis House, Bombay Dyeing Mills Compound Pandurang Budhkar Marg, Worli, Mumbai 400 025, Maharashtra, India

Registered Office: Godrej BKC, Office No.2, 4th Floor, Plot C-68, 3rd Avenue, G-Block, Bandra Kurla Complex, Mumbai - 400051

Correspondence Address: Candor TechSpace, IT/ITES SEZ, Tower 5A, Tikri, Sector 48, Gurugram

T: 0124-3821400; 022-45832450 E: reit.compliance@brookfield.com; reit.manager@brookfield.com

Website of Brookfield India Real Estate Trust: <u>https://www.brookfieldindiareit.in/</u> CIN: U74999MH2018FTC306865

BROOKFIELD INDIA REAL ESTATE TRUST REPORTS Q1 FY2024 RESULTS

All figure references are in Indian Rupees unless noted otherwise.

Brookfield India Real Estate Trust (Tickers: BSE: 543261, NSE: BIRET) ("BIRET"), India's first 100% institutionally managed REIT, today announced financial results for the quarter ended June 30, 2023.

"With the successful execution of the capital raising program, we are looking to complete the previously announced acquisitions. The transformative additions of highly complementary and fully built properties to the REIT will significantly increase its scale, quality, and occupancy level." **said Alok Aggarwal, Chief Executive Officer, Brookfield India Real Estate Trust.**

KEY HIGHLIGHTS: Q1 FY2024

- Gross leasing of 298,000 sf in Q1 FY2024, which includes 63,000 sf of new leasing and 235,000 sf of renewals
- Average 9.1% escalation on 1.7M sf leased area
- Adjusted Net Operating Income grew by 4.5% YoY to Rs 2,453 million (from Rs 2,346 million in Q1 FY2023)
- Increased income from Operating Lease Rentals by 3.9% YoY to Rs 2,113 million (from Rs 2,034 million in Q1 FY2023)
- Announced distributions totalling Rs 1,642 million
- Received IGBC Gold rating for Kensington, Powai
- Received IGBC Platinum rating for towers 11 and 11A at Candor TechSpace (N2) Noida. The entire campus is now IGBC Platinum rated

UPDATE ON PROPOSED ACQUISITIONS

With the recent capital raise of Rs. 23,054 million through the QIP, the proposed preferential allotment of Rs. 4,000 million to the Sponsor Group (subject to unitholder approval) and the proposed issuance of up to Rs 7,500 million of commercial paper, BIRET has financial commitment in place for the acquisition of two large commercial assets (totalling 6.5 million square feet) in an equal partnership with GIC, from Brookfield Asset Management's private real estate funds. The acquisitions of Downtown Powai, Mumbai and Candor TechSpace (G1) Gurugram will add significant scale and diversification to the BIRET portfolio. The transaction is on track to close in Q2 FY2024.

Key Highlights

- Increasing BIRET's operating area by 44% and consolidated gross asset value by 73%
- Strengthening BIRET's presence in Mumbai and Gurugram and diversifying the tenant roster through increased BFSI occupier base and reduction in top 5 tenant concentration from 51% to 31%
- Increasing rental contribution from BFSI, Consulting and Analytics occupants from 33% to 41%

ABOUT DOWNTOWN POWAI, MUMBAI

Downtown Powai is a portfolio of 9 commercial properties spread across three clusters totalling 2.7M sf of operating area and 0.1M sf of area under expansion. Strategically located within Hiranandani Gardens, Powai,

a 250 acre integrated township with high quality residential developments and social infrastructure, the location provides a live-work-play ecosystem and excellent transport connectivity. The properties have an 89% committed occupancy, a 3.6 year WALE and have witnessed significant growth in average leasing rent on account of the high quality, upgrade initiatives, integrated office campus experience and superior infrastructure including multiple entry and exit points. The portfolio also has a marquee tenancy profile comprising major global financial institutions.

ABOUT CANDOR TECHSPACE (G1), GURUGRAM

Candor TechSpace (G1), Gurugram, an IGBC Platinum rated Grade A IT/ITES SEZ, is one of the largest highquality campus office developments in Gurugram. It comprises 12 completed buildings totalling to 3.7M sf of operational area with 100% Effective Economic Occupancy and a 6.5 year WALE. Located near the national highway in the Gurugram South micro-market, a prime and preferred location for occupiers, the property has a diverse base of 19 office tenants comprising multinational corporations representing a broad array of industries, including technology and financial services.

ABOUT BROOKFIELD INDIA REAL ESTATE TRUST

Brookfield India Real Estate Trust is India's first institutionally managed REIT, comprising five large campus format office parks located in key gateway markets of India – Mumbai, Gurugram, Noida, and Kolkata. The BIRET portfolio consists of 18.7M sf comprising 14.3M sf of completed area, 0.6M sf under construction and 3.9M sf of future development potential. BIRET has a right of first offer on an additional 4.1M sf, currently owned by members of the Brookfield Group.

BIRET is sponsored by an affiliate of Brookfield Corporation (formerly known as Brookfield Asset Management Inc.), whose asset management business is one of the world's leading alternative asset managers, with over US\$825 billion of assets under management, across real estate, infrastructure, renewable power, private equity and credit strategies and has a global presence across more than 30 countries. The quality of assets owned by BIRET together with the sponsor group's expertise in owning and operating assets over several years makes it the preferred "landlord of choice" for tenants.

CONTACT DETAILS Reema Kundnani Email: reema.kundnani@brookfieldproperties.com; Mobile No: +91-9967556572

Brookfield India Real Estate Trust

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Q1 FY2024 - INVESTOR UPDATE

AUGUST 14, 2023



Appendix II

CANDOR TECHSPACE G2, GURUGRAM

Disclaimer

By reading this presentation (the "Presentation"), you agree to be bound by the following limitations:

This Presentation is for information purposes only without regard to specific objectives, financial situations or needs of any particular person, and should not be disclosed, reproduced, retransmitted, summarized, distributed or furnished, in whole or in part, to any other person or persons. The material that follows is a Presentation on the information pertaining to key updates of Brookfield India Real Estate Trust ("Brookfield India REIT"). We don't assume responsibility to publicly amend, modify or revise any statements in the Presentation on the basis of any subsequent development, information or events, or otherwise. This Presentation comprises information given in summary form and does not purport to be complete and it cannot be guaranteed that such information is true and accurate. For ease and simplicity of representation, certain figures may have been rounded. No representation, warranty or undertaking, express or implied, is made or assurance given that such statements, views, projections or forecasts, if any, are correct or that any objectives specified herein will be achieved. Neither we, nor any of our affiliates, as such, make any representation or warranty, express or implied, as to, and do not accept any responsibility or liability with respect to, any loss, howsoever, arising from any use or reliance on this Presentation or its content or otherwise arising in contained herein is subject to change without notice and past performance is not indicative of future results.

Certain information contained herein constitutes forward-looking statements. Due to various risks and uncertainties, actual events or results or the actual performance of Brookfield India REIT may differ materially from those reflected or contemplated in such forward-looking statements. Although Brookfield India REIT believes that the anticipated future results, performance or achievements expressed or implied by the forward-looking statements and information are based upon reasonable assumptions and expectations in light of the information presently available, you should not place undue reliance on forward-looking statements and information because they involve known and information. Factors which may cause the actual results, performance or achievements of Brookfield India REIT to differ materially from those set forward-looking statements and information. Factors that could cause actual results to differ materially from those set forward-looking statements. There is no guarantee that Brookfield India REIT will be able to successfully execute on all or any future deals, projects or exit strategies, achieve leasing plans, secure debt or receive development approvals as set forth in this Presentation. Projected results released on underwriting. Due to various risks, uncertainties and the course risks, uncertainties and expected results will be achieved and undue reliance should not be put on them. Industry experts may disgree with the assumptions used in presenting the projected results.

Any changes to assumptions could have a material impact on projections and actual returns. Actual returns on unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, legal and contractual restrictions on transfer that may limit liquidity, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions and circumstances on which the valuations used in the prior performance data contained herein are based. Accordingly, the actual realized returns on unrealized investments may differ materially from the returns indicated herein.

In considering investment performance information contained herein, you should bear in mind that past performance is not necessarily indicative of future results and there can be no assurance that comparable results will be achieved, that an investment will be similar to the historic investments presented herein (because of economic conditions, the availability of investment opportunities or otherwise), that targeted returns, diversification or asset allocations will be met or that an investment strategy or investment objectives will be achieved. Any information regarding prior investment activities and returns contained herein has not been calculated using generally accepted accounting principles and has not been audited or verified by an auditor or any independent party. Nothing contained herein should be deemed to be a prediction or projection of future performance.

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The information in this Presentation does not take into account your investment objectives, financial situation or particular needs and nothing contained herein should be construed as legal, business or tax advice. Each prospective investor should consult its own attorney, business adviser and tax advisor as to legal, business, tax and related matters concerning the information contained herein.

This document is just a Presentation and is not intended to be a "prospectus" or "draft offer document" or "offer document" or "offer document" or "offer letter" or "offering memorandum" (as defined or referred to, as the case may be, under the Companies Act, 2013 and the rules notified thereunder, and the Securities and Exchange Board of India (Real Estate Investment Trusts) Regulations, 2014, Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008, as amended, or any other applicable law). This Presentation has not been and will not be reviewed or approved by a regulatory authority in India or elsewhere or by any stock exchange in India or elsewhere. None of the information contained herein (or in any future communication (written or oral) regarding an investment) is intended to be investment advice with respect to a proposed investment.

If we should at any time commence an offering of units, debentures, bonds or any other securities/ instruments of Brookfield India REIT, any decision to invest in any such offer to subscribe for or acquire units, debentures, bonds or any other securities/ instruments of Brookfield India REIT, must be based wholly on the information contained in an offer document or offering circular (including the risk factors mentioned therein) issued or to be issued in connection with any such offer and not on the contents hereof. Any prospective investor investing in such invitation, offer or sale of securities by Brookfield India REIT should consult its own advisors before taking any decision in relation thereto.

The securities of Brookfield India REIT have not been and will not be registered under the U.S. Securities Act, 1933, as amended ("U.S. Securities Act"), or the securities laws of any applicable jurisdiction and these materials do not constitute or form a part of any offer to sell or solicitation of an offer to purchase or subscribe for any securities in the United States of America or elsewhere in which such offer, solicitation or sale would be unlawful prior to registration under the U.S. Securities Act or the securities laws of any such jurisdiction.

Brookfield India Real Estate Trust | On the Path of Growth

India's first 100% institutionally managed REIT; on track to complete the acquisitions of Downtown Powai and Candor Techspace G1, significantly increasing scale and diversification

	AT IPO (March 2021)	CURRENT PORTFOLIO (June 2023)	PRO-FORMA PORTFOLIO (June 2023)		
•••	—	O	○ →→		
Total Area	14.0 MSF	18.7 MSF	25.2 MSF		
Operating Area	10.3 MSF	14.3 MSF	20.6 MSF 🛉		
Effective Economic Occupancy ⁽¹⁾	87%	87%	89%		
In-Place Rent	Rs 65 PSF PM	Rs 65 PSF PM	Rs 81 PSF PM		
Office Tenants	52	74	136 🛉		
Top 5 Tenant Concentration ⁽²⁾	59%	51%	31% ♥		

(1) Income Support in Candor Techspace N2 is being provided until March 31, 2024 on 678,000 SF of vacant area and will be provided in Candor Techspace G1 on 936,000 SF of vacant area and on expected expiries of 278,000 SF up to Rs 2,000 million for a period of 2 years post closure of the acquisition.

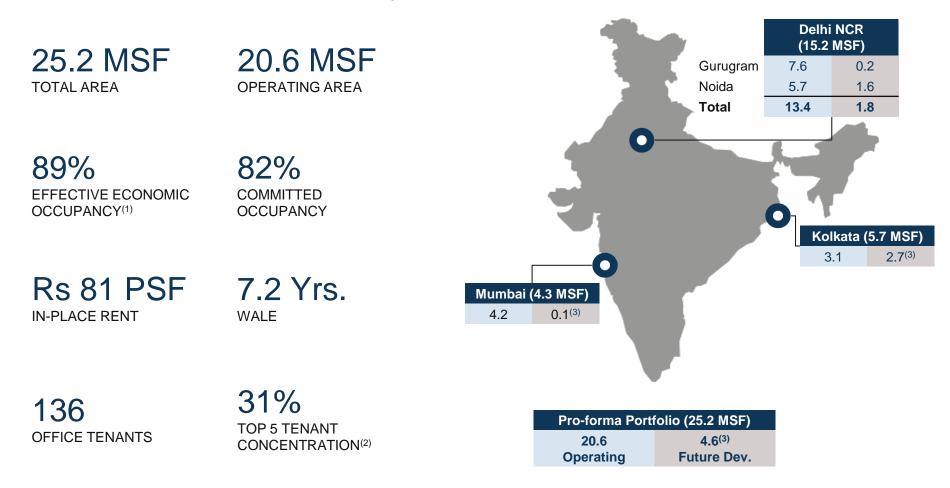
(2) By gross contracted rentals.

Note: In-place Rent and WALE are only for the Leased Area and do not consider the impact of Income Support throughout the presentation.

Note: Pro-forma metrics represent 100% consolidation of Downtown Powai and Candor Techspace G1 throughout the presentation. BIRET is acquiring these assets in an equal partnership with GIC and will have an economic ownership of 50%. The transaction is expected to close in Q2 FY2024.

Brookfield India Real Estate Trust | Pro-forma Portfolio

Our operating area will increase by 44% upon completion of the transformative acquisitions of Downtown Powai and Candor Techspace G1



(1) Income Support in Candor Techspace N2 is being provided until March 31, 2024 on 678,000 SF of vacant area and will be provided in Candor Techspace G1 on 936,000 SF of vacant area and on expected expiries of 278,000 SF up to Rs 2,000 million for a period of 2 years post closure of the acquisition.

(2) By gross contracted rentals.

(3) Includes 0.6 MSF and 0.1 MSF of under construction area at Candor Techspace K1 and Downtown Powai respectively.

Brookfield

India Real Estate Trust

High Quality Properties in Gateway Cities

Assets Under Acquisition (Completion targeted in Q2 FY2024)



Prime office portfolio in a 250-acre integrated township

DOWNTOWN POWAI, MUMBAI 2.7 MSF | 20 ACRES



One of the largest high-quality campuses in Gurugram

CANDOR TECHSPACE G1 3.8 MSF | 25 ACRES



CANDOR TECHSPACE N2 4.5 MSF | 30 ACRES



One of the largest campus-style offices in Gurugram

CANDOR TECHSPACE G2 4.0 MSF | 29 ACRES



CANDOR TECHSPACE N1 2.8 MSF | 19 ACRES



Largest corporate facility in Powai

KENSINGTON, POWAI, MUMBAI 1.6 MSF | 9 ACRES



CANDOR TECHSPACE K1 5.7 MSF | 48 ACRES

Acquisition Update

DOWNTOWN POWAI, MUMBAI

Addition of two highly complementary, fully built properties to our portfolio

	Area (in M	SF)		Leased	Area Metrics	6	
Asset	Operating	Total	Area in MSF	Committed / Econ. Occ. % ⁽¹⁾	Office Tenants	WALE (Yrs.)	In-place Rent (Rs PSF)
Kensington	1.6	1.6	1.2	79%	6	12.4	Rs 102
G2	3.9	4.0	3.3	84%	15	7.7	84
N1	2.0	2.8	1.9	94%	28	8.2	50
N2	3.8	4.5	2.8	73% / 91% ⁽²⁾	21	7.7	57
K1	3.1	5.7	2.6	83%	12	6.8	45
Current Portfolio	14.3	18.7	11.7	82% / 87% ⁽²⁾	74 ⁽³⁾	8.1	Rs 65
Downtown Powai	2.7	2.7	2.4	89%	53	3.6	164
G1	3.7	3.8	2.8	75% / 100% ⁽²⁾	19	6.5	75
Pro-forma Portfolio	20.6	25.2	16.8	82% / 89% ⁽²⁾	136 ⁽³⁾	7.2	Rs 81
Increase in Scale	★ 44%	★ 35%		🕈 273 bps			★ 24%

(1) Econ. Occ. % denotes Effective Economic Occupancy.

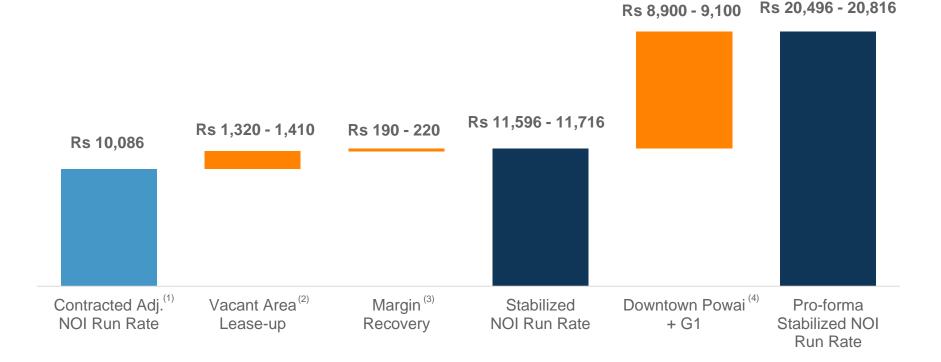
(2) Effective Economic Occupancy for Current Portfolio considers 91% Effective Economic Occupancy for N2 pursuant to Income Support and for Pro-forma Portfolio considers 100% Effective Economic Occupancy for G1 pursuant to Income Support.

(3) 6 tenants are present across more than one office park for the Current Portfolio and 12 tenants are present across more than one office park for the Pro-forma Portfolio.

Significant Growth Potential

16% embedded growth headroom in existing assets. Our income will further increase through new acquisitions

NOI GROWTH POTENTIAL (RS MILLIONS)



(1) Indicates the contracted adjusted NOI run rate for Q1 FY2024 (Rs 9,811 million), leases signed recently which will reflect in the NOI in the subsequent quarters and the mark-tomarket achieved on renewals (Rs 275 million).

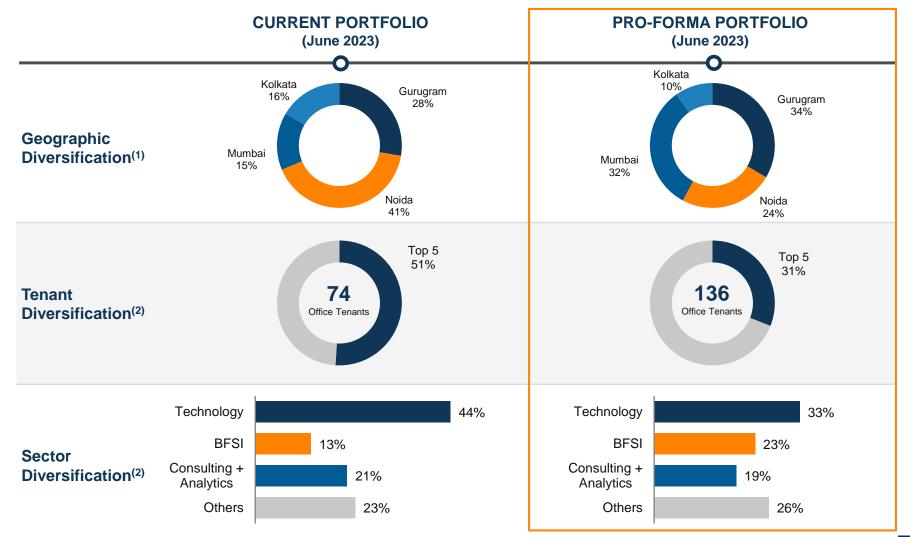
(2) Incremental NOI based on management estimates, net of a) 28% revenue share payable to landowner (GIL) and b) Income Support.

(3) On existing leased areas, we expect NOI Margin to revert to pre-Covid levels as occupancy picks up and CAM recovery improves across the properties.

(4) Estimated stabilized NOI run rate of Downtown Powai and Candor Techspace G1, which is in the process of being acquired by BIRET in an equal partnership with GIC.

Diversifying the Portfolio

Mumbai and Gurugram will become the largest geographies by value in our portfolio; top five tenant concentration will reduce by ~20% and the share of BFSI will increase by ~10%



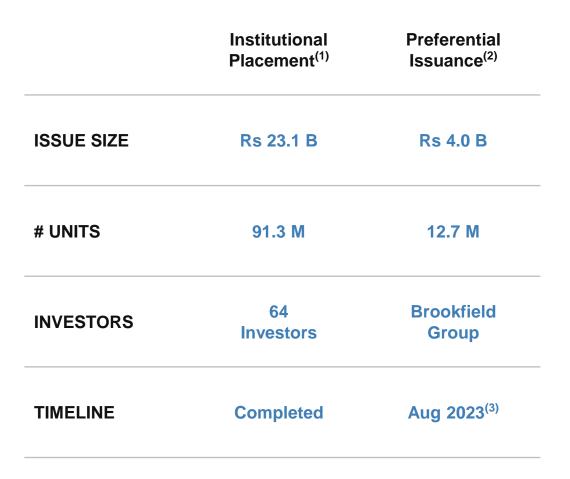
(1) Basis gross asset value (GAV). GAV for the BIRET assets are as on March 31, 2023 and for Downtown Powai and Candor Techspace G1 are as per the acquisition price.

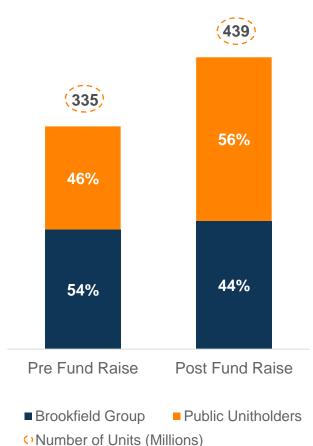
(2) Basis gross contracted rentals.

Fund Raising Update

Secured Rs 27 billion to finance the acquisitions of Downtown Powai and Candor Techspace G1; on track to complete the transactions in Q2 FY2024

SOURCE OF FUNDS





UNITHOLDING PATTERN⁽²⁾

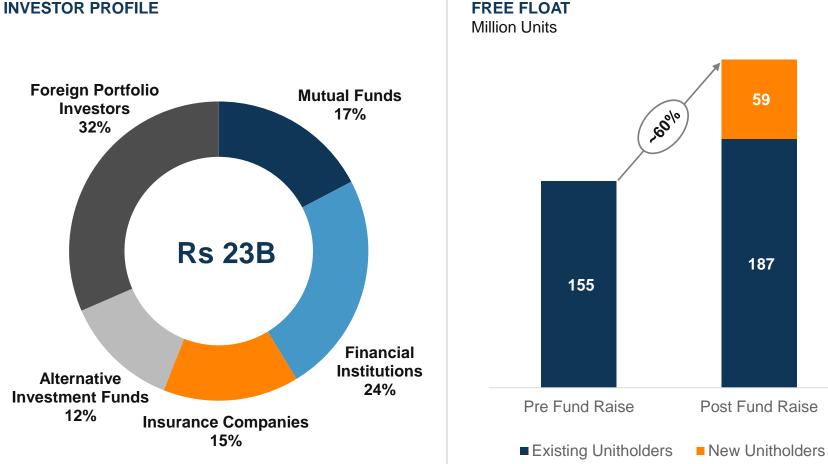
(1) 91.3 million units allotted to 64 institutional investors on August 2, 2023.

(2) Preferential issuance to Brookfield Group is subject to unitholder approval.

(3) Unitholder meeting scheduled on August 26, 2023 for approval of Preferential issuance to Project Diamond Holdings (DIFC) Limited, part of the Sponsor Group.

Successful Institutional Placement of Rs 23 Billion

Robust participation from both existing shareholders and new investors leading to a ~60% increase in free float and significant diversification of the investor base



FREE FLOAT

Brookfield

India Real Estate Trust

Brookfield India Real Estate Trust

Q1 FY2024 Highlights

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Q1 FY2024 | Business Highlights

We witnessed leasing demand of 0.3 MSF this quarter

Leasing Update	0.3 MSF Gross Leasing	87% Effective Economic Occupancy	 Achieved 298,000 SF of gross leasing with 76% of the area being leased to GCC's Additionally, 104,000 SF of LOI's are under execution, comprising 82,000 SF in N2 and 22,000 SF in G2 While we have had 388,000 SF of expiries, we are progressing on a 1.2 MSF leasing pipeline
Renewal Success	0.2 MSF Renewals	49% Renewal Spread	 Renewed 211,000 SF at N1 at 49% higher rent versus the expiring rent
Organic Growth	5% Increase in NOI Run Rate	9% Escalation Achieved	 Achieved 9.1% average escalation⁽¹⁾ on 1.7 MSF leased area Increase in NOI run rate by 5% over Q1 FY2023, primarily due to rental escalations
ESG Success	~28% Green Energy being utilized across the portfolio	100% Green energy procurement at K1	 Achieved IGBC Gold rating for Kensington Achieved IGBC Platinum rating for Towers 11 and 11A at N2, resulting in the entire campus being IGBC Platinum rated Won the Golden Peacock Award for Energy Efficiency in the 'Real Estate and Construction' category for 2023 Promoted workplace equity alongside Diversity & Inclusion to celebrate Pride month

Q1 FY2024 | Financial Highlights

5% increase in operating income versus Q1 FY2023

Rs Million	Q1 FY2024	Growth vs Q1 FY2023	
Operating Lease Rentals (OLR)	Rs 2,113	4%	 Rs 79 million (3.9%) YoY increase due to new leasing and contractual escalations, net of vacancies
Revenue	Rs 3,141	8%	 Rs 231 million (7.9%) YoY increase Rs 79 million (2.7%) due to new leasing and contractual escalations Rs 151 million (5.2%) due to higher physical attendance and some occupiers moving to higher hours of operation, leading to increase in CAM revenues
Adjusted Net Operating Income (NOI) ⁽¹⁾	Rs 2,453	5%	 Rs 107 million (4.5%) YoY increase Rs 79 million (3.4%) due to increase in OLR Rs 27 million (1.2%) due to increase in CAM margin

Q1 FY2024 | Distributions

Rs 1,642 million DISTRIBUTION (Q1 FY2024)

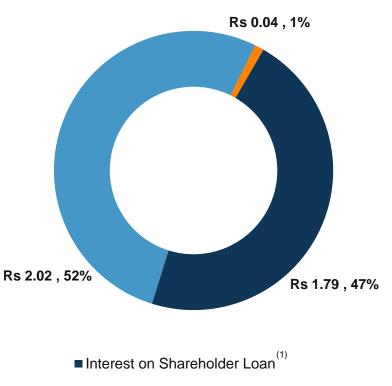
Rs 3.85 DISTRIBUTION PER UNIT (DPU)

NDCF of Rs 4.91 per unit without considering the impact of units allotted on August 2, 2023, following the QIP

> August 23, 2023 RECORD DATE

By August 29, 2023 PAYOUT DATE

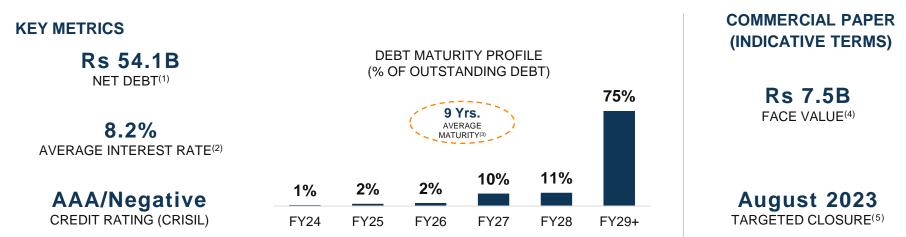
DISTRIBUTION PER UNIT COMPONENTS



- Repayment of Shareholder Loan
- Interest Income on Fixed Deposits

Capital Structure and Liquidity

Backed by high quality assets and robust cash flows, our long duration borrowings maintain a AAA credit rating, attract competitive costs and carry a low refinancing risk



SPV GROSS DEBT SUMMARY (MILLIONS)⁽²⁾

ASSETS	KENSINGTON	G2 + K1	N1	N2	CIOP	TOTAL
Shareholder Debt by REIT (12.5% p.a.p.q.)	5,202	8,753	2,023	5,477	-	21,455
External Debt (8.2% p.a.p.m.)	9,550	27,100	4,500	14,968	-	56,118
Total SPV Debt (Gross)	Rs 14,752	Rs 35,853	Rs 6,523	Rs 20,445	-	Rs 77,573
Less: Shareholder Debt by REIT						(21,455)
Consolidated REIT Debt (Gross)						Rs 56,118

- (1) Gross Debt of Rs 56,118 million net of Cash and Cash Equivalents of Rs 2,041 million.
- (2) As on June 30, 2023.
- (3) Weighted average maturity period as on June 30, 2023.
- (4) Drawdown of Rs 6,949 million against a face value of Rs 7,500 million.
- (5) Targeted closure in August 2023; investor commitment received.

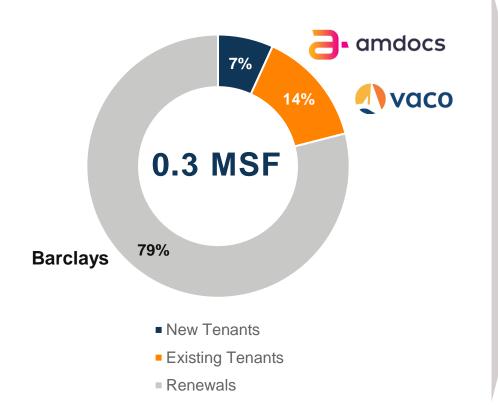
Business & Financial Updates

CANDOR TECHSPACE K1, KOLKATA

Leasing Success

93% of gross leasing included expansion and renewal of existing tenants

Q1 FY2024 GROSS LEASING BREAKDOWN



Rs 64 PSF AVERAGE RENT ON GROSS LEASING⁽¹⁾⁽²⁾

9.5 Yrs. AVERAGE TERM ON GROSS LEASING⁽¹⁾⁽²⁾

> **42%** RE-LEASING SPREAD

1.2 MSF NEW LEASING PROSPECTS

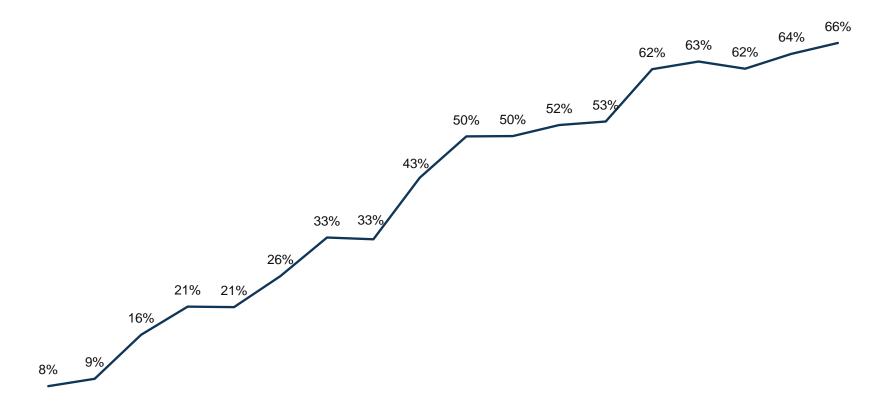
(1) Average leasing rent and lease term are weighted by area and are provided only for office areas.

(2) Including car park rent.

Ramp-up of Physical Occupancy

~8x improvement in physical occupancy since January 2022 driven by "return-to-office"

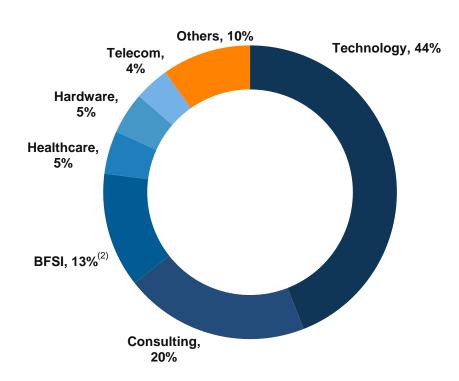
% PHYSICAL OCCUPANCY



Jan-22 Feb-22 Mar-22 Apr-22 May-22 Jun-22 Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23 Jun-23

Deep Rooted Tenant Relationships

High-quality tenant roster diversified across multiple industry sectors



SECTOR DIVERSIFICATION OF TENANTS(1)

TOP 10 TENANTS⁽¹⁾

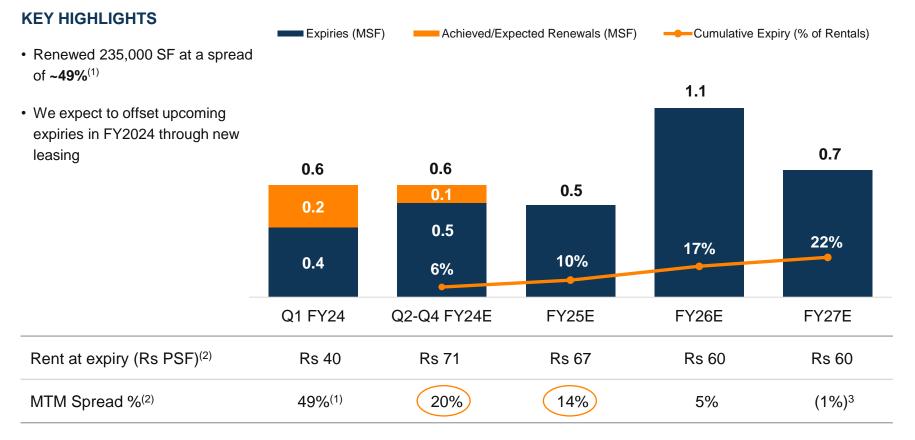
Tenant	# Parks	% Gross Contracted Rentals	% Area Leased
Accenture	3	16%	14%
TCS	3	15%	14%
Cognizant	2	9%	12%
Sapient	2	6%	5%
RBS	1	5%	4%
Barclays	1	3%	3%
Samsung	1	3%	3%
Genpact	2	2%	3%
Telus	1	2%	2%
Carelon (Legato)	1	2%	2%
Total		63%	62%
Pro-forma Portfolio		44%	46%
			-

(1) By gross contracted rentals.

(2) Banking, Financial Services and Insurance.

Lease Expiry Profile

Portfolio has a well staggered lease expiry profile and provides an opportunity to capture an attractive mark-to-market spread in the near term



LEASE EXPIRY SCHEDULE

(1) Realized spread on office renewals during Q1 FY2024.

(2) Excludes retail and amenity areas.

(3) Due to expiries in K1 above market rentals.

Property Income | Walkdown

MILLIONS	Q1 FY2024	Q1 FY2023	KEY DRIVERS
Income from Operating Lease Rentals (OLR)	Rs 2,113	Rs 2,034	 Rs 79 million (3.9%) YoY increase due to new leasing and contractual escalations, net of vacancies
(+) CAM / Other Revenue	1,028	876	 Rs 151 million (17.3%) YoY increase primarily due to higher physical attendance and some occupiers moving to higher hours of operation, leading to increase in CAM revenues
Revenue from Operations	Rs 3,141	Rs 2,910	
(-) CAM / Other Direct Expenses	(866)	(742)	 Rs 124 million (16.7%) YoY increase due to increase in operations and maintenance expenses compared to previous quarter primarily due to higher physical attendance
Net Operating Income (NOI)	Rs 2,275	Rs 2,168	
% Margin on OLR	108%	107%	
(+) Income Support	178	178	
Adjusted NOI	Rs 2,453	Rs 2,346	

NDCF | Walkdown

Brookfield
India Real Estate Trust

Millions	Q1 FY2024
Income from Operating Lease Rentals	Rs 2,113
CAM / Other Revenue	1,028
Revenue from Operations	Rs 3,141
CAM / Other Direct Expenses	(866)
Income Support	178
Adjusted NOI	Rs 2,453
Property Management Fees	(62)
Net Other Income / (Expenses)	(16)
Adjusted EBITDA	Rs 2,374
Cash Taxes (Net of Refund)	(167)
Working Capital and Ind-AS Adjustments	(12)
Addition of Shareholder Debt in N2/K1	600
Repayment of Tenant Deposits and Brokerage	(181)
Cashflow from Operations	Rs 2,614
Capex	(429)
Net Financing Activities ⁽¹⁾	1,160
Interest Cost on External Debt	(1,132)
NDCF (SPV Level)	Rs 2,213

Millions	Q1 FY2024
NDCF (SPV Level) ⁽²⁾	Rs 2,213
Interest on Shareholder Debt	800
Dividends	-
Repayment of Shareholder Debt	1,465
Investment of Cherchelder Debt in CDV	(600)
Investment of Shareholder Debt in SPV	(600)
REIT Expenses ⁽³⁾	(21)
NDCF (REIT Level) ⁽²⁾	Rs 1,644
NDCF per Unit (REIT Level)	Rs 3.86*
Distribution per Unit (REIT Level)	Rs 3.85

* Rs 4.91 per unit without considering the impact of units allotted on August 2, 2023, following the QIP

(1) Including debt drawdown and interest on fixed deposit & security deposit, and netted of investment in fixed deposits, other borrowing cost, lease liability and unspent debt drawn during the period.

(2) The variance between SPV level NDCF and REIT level NDCF is primarily on account of the addition of shareholder debt in N2 and K1

(3) Includes changes in working capital and net of interest on fixed deposit.

Summary Balance Sheet

Our business is well-capitalized, backed by a strong balance sheet

MILLIONS	JUNE 30, 2023
Liabilities and Equity	
Total Equity	81,393
Borrowings ⁽¹⁾	55,797
Security Deposits	5,107
Other Liabilities	3,472
Total	145,769
Assets	
Investment Property	133,387
Investment Property Under Development	809
Cash & Cash Equivalents	2,041
Other Assets	9,532
Total	145,769

NOTES:

a) Other Liabilities include trade & other payables, capital creditors, statutory dues, lease liabilities, deferred income, contract liabilities & provisions

b) Other Assets include Income Support receivable, income tax advances, deferred tax, prepaid expenses, security deposits, restricted cash balances, unbilled revenues, trade & other receivables

(1) Outstanding borrowings of Rs 56,118 million adjusted for processing fee of Rs 321 million which has been netted off.

Information Supplement



Brookfield: One of the World's Largest Real Estate Portfolios

With ~\$270 B in real estate AUM and ~30,000 employees across 30+ countries, Brookfield owns, operates and manages one of the world's largest, highest quality portfolios



BROOKFIELD PLACE, NEW YORK



POTSDAMER PLATZ, BERLIN



BROOKFIELD PLACE, TORONTO

Brookfield

India Real Estate Trust



INTERNATIONAL FINANCIAL CENTRE, SEOUL



CANARY WHARF, LONDON



BROOKFIELD PLACE, PERTH

Brookfield's Real Estate Footprint in India

Brookfield is one of the largest real estate investors in India with a high-quality office portfolio spanning 50 MSF (including Brookfield India REIT)

BROOKFIELD INDIA REAL ESTATE – KEY FACTS OTHER INDIA OFFICE PORTFOLIO (OUTSIDE REIT) 50 MSF \$8B ASSETS UNDER TOTAL OFFICE AREA MANAGEMENT **15 Cities 2**x AUM GROWTH DIVERSIFIED (2020 - 2022)PORTFOLIO 10+ Yrs. 5,000+ INDIA PRESENCE EMPLOYEES⁽¹⁾ COWRKS THE LEELA PALACES HOTELS RESORTS



20 Centers 16,000 DESKS



WORLDMARK, DELHI



AZURE, BANGALORE



ECOSPACE, BANGALORE



MILLENIA, CHENNAI

Including direct and indirect employees. Includes owned, managed and licensed hotels. (2)



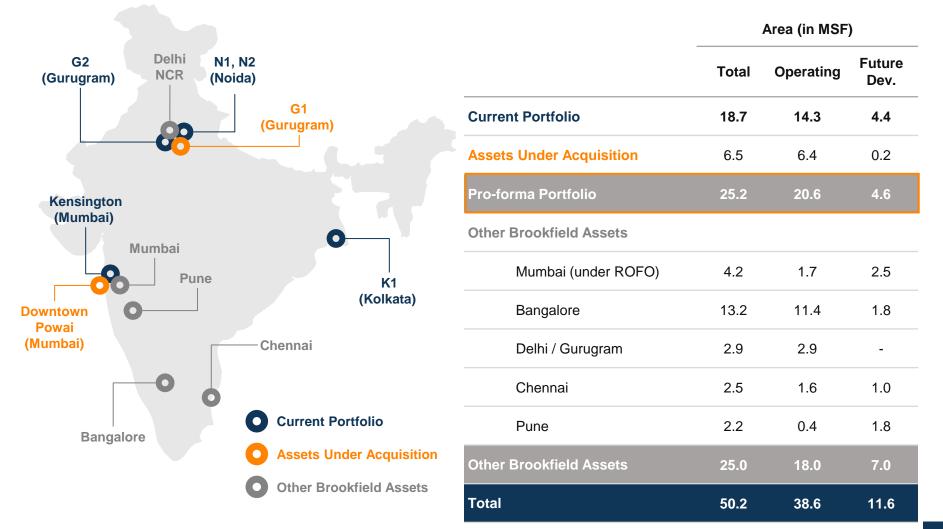
EQUINOX, MUMBAI

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Brookfield

India Real Estate Trust

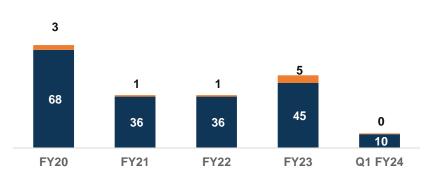
Pro-forma for assets under acquisition, BIRET's portfolio will grow to over 25 MSF, with our Sponsor Group continuing to own another 25 MSF across India



Progress on Net Zero

We are actively tracking our emissions and are closely working with all our stakeholders to achieve a Net Zero carbon future by 2040

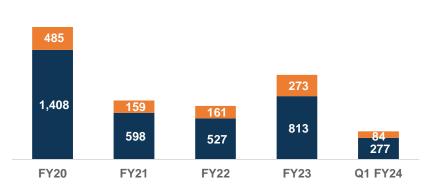
GREENHOUSE GAS EMISSIONS ('000 Mt CO2e)⁽¹⁾⁽²⁾



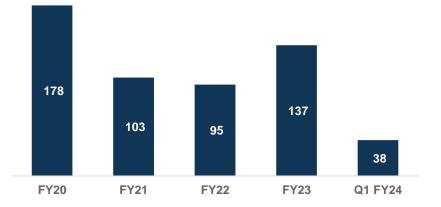
Scope 2 Scope 1



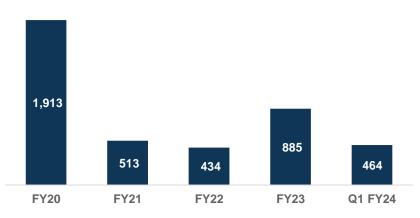




ENERGY CONSUMPTION (MILLION UNITS)⁽¹⁾



SOLID WASTE GENERATION (TONS)⁽¹⁾



Note: Consumption reductions in FY2021 and FY2022 are primarily attributable to lower physical occupancy on account of restrictions due to Covid. We have considered and updated the data from Resource Advisor Portal and ESG Report which was ratified by a third party.

(1) Includes N2 for entire period. Scope emissions categorization and emission factors were modified as per the GHG standard.

(2) Scope emissions categorization and emission factors were modified as per the GHG standard.

Brookfield

India Real Estate Trust

Detailed Lease Expiry Schedule

Year / Asset	Area Expiring ('000 SF)	% of Gross Rentals (Asset / Portfolio)	In-place rent at Expiry (Rs PSF) ⁽¹⁾
Q2-Q4 FY2024E		· · · ·	· · · ·
Kensington	-	-	-
G2	317	10%	87
N1	93	4%	49
N2	153	6%	54
K1	61	3%	48
Total	624	6%	Rs 71
FY2025E			
Kensington	41	5%	Rs 152
G2	115	3%	112
N1	304	14%	45
N2	49	1%	63
K1	3	1%	-
Total	513	4%	Rs 67
FY2026E			
Kensington	-	-	-
G2	185	6%	100
N1	45	3%	48
N2	349	12%	54
K1	474	19%	51
Total	1,054	8%	Rs 60
FY2027E			
Kensington	17	2%	Rs 152
G2	81	2%	89
N1	25	1%	56
N2	92	3%	66
K1	494	20%	51
Total	708	5%	Rs 60

(1) Excludes retail and amenity areas.

ASSET	MA	RCH 31, 2	023				JU	23	
AREAS IN '000 SF	OPERATING AREA	LEASED AREA	COMMITTED OCCUPANCY	NEW LEASING	GROSS EXPIRIES	RENEWALS	OPERATING AREA	LEASED AREA	COMMITTED OCCUPANCY
Kensington	1,563	1,357	87%	-	(123)	-	1,563	1,234	79%
G2	3,918	3,311	85%	38	(47)	-	3,920	3,302	84%
N1	1,973	1,898	96%	25	(294)	235	1,973	1,865	94%
N2	3,776	2,908	77%	-	(156)	-	3,776	2,752	73%
K1	3,065	2,560	84%	-	(3)	-	3,065	2,557	83%
Total	14,294	12,035	84%	63	(623)	235	14,296	11,709	82%

Q1 FY2024: New leasing & Renewals

ASSET	NEW LEASING		RENEWALS		GROSS	GROSS LEASING	
AREAS IN '000 SF	AREA	RENT PSF PM ⁽¹⁾	AREA	RENT PSF PM ⁽¹⁾	AREA	RENT PSF PM ⁽¹⁾	
Kensington	-	-	-	-	-	-	
G2	38	91	-	-	38	91	
N1	25	-	235	59	260	59	
N2	-	-	-	-	-	-	
K1	-	-	-	-	-	-	
Total	63	Rs 91	235	Rs 59	298	Rs 64	

Property Income | Consolidation Details (Q1 FY2024)

MILLIONS	INCOME FROM OPERATING LEASE RENTALS (OLR)		REVENUE FROM OPERATIONS		NET OPERATING INCOME (NOI) ⁽¹⁾			
	Q1 FY2024	Q1 FY2023	Q1 FY2024	Q1 FY2023	Q1 FY2024	% OLR	Q1 FY2023	% OLR
Kensington	Rs 415	438	Rs 446	476	Rs 383	92%	413	94%
G2	610	576	908	837	649	106%	606	105%
N1	289	220	528	397	329	114%	238	108%
N2	467	468	727	724	491	105%	495	106%
K1	332	333	531	476	338	102%	334	100%
CIOP	-	-	150	133	85		83	
Intercompany Eliminations ⁽²⁾	-	-	(150)	(133)	-		-	
Total	Rs 2,113	Rs 2,034	Rs 3,141	Rs 2,910	Rs 2,275	108%	Rs 2,168	107%
Income Support	-	-	-	-	178		178	
Adjusted Total	Rs 2,113	Rs 2,034	Rs 3,141	Rs 2,910	Rs 2,453		Rs 2,346	

(1) The NOI at SPV level is presented without intercompany eliminations.

(2) Revenue earned by CIOP gets eliminated with corresponding operating and maintenance expenses at SPV level.

Ongoing Capex and Upgrades

Rs 2.7 billion of capex projects underway across new tower developments and upgrades to existing towers. Capex including interest during construction to be financed through debt

ONGOING PROJECTS ⁽¹⁾	ESTIMATED COMPLETION DATE	PENDING COSTS (MILLIONS)
Asset Upgrades/Tenant Improvements		
Kensington	Q2 FY2024	Rs 49
G2	Q4 FY2024	200
N1	Q4 FY2024	97
N2	Q4 FY2024	107
К1	Q2 FY2024	12
Sub Total		Rs 465
New Development		
K1 – Mixed Use Development	Q3 FY2026	2,266
Sub Total		Rs 2,266
Total		Rs 2,731

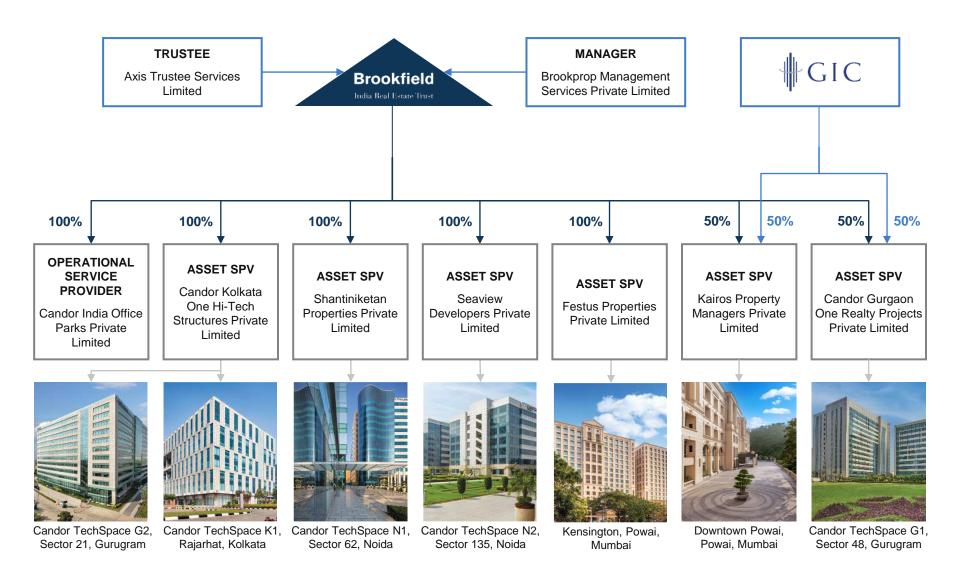
(1) Capex budgets for asset upgrades and tenant improvements:

- Asset Upgrades: Façade and canopy at Kensington; food court and gym at G2; landscaping, external developments and ongoing fitouts at N1; and landscaping and training centre at N2.

- Installation of PNG kits in DG sets at G2, N1 and N2.

- Tenant Improvements: At Kensington, G2, N1 and K1.

Target Assets Holding Structure



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RESEARCH HOUSE	ANALYST	EMAIL ID
Ambit	Karan Khanna	Karan.Khanna@ambit.co
Axis Capital	Samar Sarda	Samar.Sarda@axiscap.in
BofA Securities	Kunal Tayal	Kunal.Tayal@bofa.com
Citi	Atul Tiwari	Atul.Tiwari@citi.com
CLSA	Kunal Lakhan	Kunal.Lakhan@clsa.com
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ICICI Securities	Adhidev Chattopadhyay	Adhidev.Chattopadhyay@icicisecurities.com
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JM Financial	Abhishek Kumar	Abhishek.Kumar@jmfl.com
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Kotak Institutional Equities	Murtuza Arsiwalla	Murtuza.Arsiwalla@kotak.com
Morgan Stanley	Sameer Baisiwala	Sameer.Baisiwala@morganstanley.com

Glossary (1/2)

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Gross Asset Value / Asset Value	The market value as determined by the Valuer as of March 31, 2023
Committed Occupancy	(Occupied Area + Completed Area under Letters of Intent) Completed Area
WALE	Weighted Average Lease Expiry based on area. Calculated assuming tenants exercise all their renewal options post expiry of their initial lock-in period
In-place Rent	Rental income from leased area for the month excluding fit-out and car parking income on a per square foot basis
G2	Candor Techspace G2 (Candor Techspace, Sector 21, Gurugram)
N1	Candor Techspace N1 (Candor Techspace, Sector 62, Noida)
N2	Candor Techspace N2 (Candor Techspace, Sector 135, Noida)
K1	Candor Techspace K1 (Candor Techspace, New Town, Kolkata)
Kensington	Kensington, Powai
G1	Candor Techspace G1 (Candor Techspace, Sector 48, Gurugram)
Downtown Powai	Office portfolio comprising 9 buildings in Powai
Assets Under Acquisition	Downtown Powai and Candor Techspace G1
Current Portfolio	Assets comprising of office parks (Kensington, Mumbai; G2, Gurugram; N1 and N2, Noida; K1, Kolkata)
Pro-forma Portfolio	Together, Current Portfolio, Downtown Powai and G1
Operating Area	Completed area for the assets SPVs

Glossary	(2/2)
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NDCF	Net distributable cash flows (non-GAAP measure). Please refer to pg. 285- Document for calculation methodology	287 of the Offer		
Effective Economic Occupancy	Sum of Leased Areas and any eligible areas under any income support arrangement (excluding Leased Areas)	In %		
	Operating Area	111 /0		
Income Support	Monetary support provided by Mountainstar India Office Parks Private Limited (MIOP) to SE and to be provided to G1 with respect to eligible areas under the Income Support Agreemer			
Brookfield Group / Sponsor Group	Brookfield Corporation and its affiliates			
SDPL	Seaview Developers Private Limited			
CIOP	Candor India Office Parks Private Limited			
CAM	Common Area Maintenance			
GIC	GIC, a global institutional investor			
Financial Year	Pertains to the period from April 1 of the previous year to March 31 of the s FY2023 is the period from April 1, 2022 to March 31, 2023	tated year, e.g.,		
Mark-to-market Headroom / Spread	Refers to the potential change in base rent between new leases signed at leases expiring at in-place rents, reflected as a % change	market rates and		
Operating Lease Rentals (OLR)	Revenue from leasing of premises including Warm Shell rent, fit-out rent and car parking Income			
Net Operating Income (NOI)	Net Operating Income calculated by subtracting Direct Operating Expenses from Operations	s from Revenue		
QIP	Qualified Institutional Placement			